



Please send all completed documents to:

Multi-Tech Systems, Inc.
Attn: Sales
2205 Woodale Drive
Mounds View, MN 55112
Fax: (763) 785-9874
E-mail: sales@multitech.com

Company Information

Form fields for Company Information including Company, DBA, Address, City, State / Prov., ZIP / Postal Code, Main Phone, Toll-free, Fax, Web Address, Sales Contact, Title, E-mail, Marketing Contact, Title, E-mail, and Technical Contact, Title, E-mail.

Business & Marketing Profile

Year Established: _____ Gross Annual Sales: \$ _____

Number of Locations: _____ Number of Employees: _____

1) Which of the following best describes your business?

- Checkboxes for Retail, Systems Integrator, Mail Order, Consultant, VAR, ISP, Online Reseller, and Other.

2) Have you sold Multi-Tech products before? [] Yes [] No

3) Which of the following best describes your major product focus? (choose one)

- Checkboxes for Voice Communication, Data Communication, Service/Maintenance, and Other.

4) Please name the distributor(s) from which you'd like to purchase Multi-Tech products from along with your reseller customer number:

Table with columns for Distributor and Account Number, containing four rows of input fields.

Reseller's Tax Exemption Verification

I, the purchaser, hereby claim exemption from the payment of state sales or use tax on the purchase of tangible personal property consisting of data communication hardware and accessories from Multi-Tech for the purpose of resale or demonstration of resale product. I understand that it is a criminal offense to give an exemption certificate to the seller for taxable items that I know, at the time of purchase, will be used in a manner other than that expressed in this certificate.

Federal ID # / Social Security # / GST#

Certificate of Registration Number (if any)

Date of Registration

Expiration Date (if any)

Type of Business: Sole Proprietorship Partnership Corporation

Telephony Authorized Optimum Reseller Agreement

For U.S. and Canadian Resellers Only

Only Telephony Authorized Optimum Resellers may sell MultiVOIP® and FaxFinder® solutions. This agreement verifies that you have attended a Multi-Tech Unified Communications solutions webinar sales and technical training course, or have been trained via your own self-training program. With this training, and by completing this agreement, you certify that you have the knowledge and ability to sell, as well as, provide on-site installation and support of Multi-Tech Unified Communications solutions. In addition, you agree not to advertise Multi-Tech Unified Communications products on the Internet for anything less than MAP* (Minimum Advertised Price) or MSRP. Failure to adhere to this agreement will immediately exclude you from selling certain Multi-Tech Unified Communications products.

* Call your Multi-Tech sales representative for MAP pricing.

1) I would like to be Telephony Authorized: Yes (continue) No (go to signature section)

2) Please list which PBX manufacturers you sell?

PBX Manufacturer

of Systems per Month

3) Qualified training completed (please check one):

Webinar training Self-trained Other _____

Signature

The statements provided in this application and in the attached documents are true and complete to the best of my knowledge. I also understand that information submitted in this application will be treated discreetly by Multi-Tech and that my providing inaccurate and/or false information may be grounds for Multi-Tech to terminate any future business arrangements.

Name

Title

Signature

Date

Multi-Tech Systems reserves the right to decline or remove a reseller from the program at its own discretion.

Multi-Tech Systems' Use Only

Received Date: _____

Approved By: _____

Optimum Number: _____